

THE FAMILY BANK TRUST

Advanced Planning for Couples



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Family Bank Trust - Basics

- ◆ ***Several ways to gift to spouse:***
 - Gifts to citizen spouses may be ***unlimited*** pursuant to the ***unlimited marital deduction*** (not available for gifts to non-citizen spouses).
 - Can be outright or in trust
 - If in trust, spouse must receive ***all of the income***
 - Either way, the entire amount ***will be included in spouse's estate***

Family Bank Trust - Basics

- ◆ ***Several ways to gift to spouse***
 - ***Outright*** annual exclusion gifts in the amount of \$12,000 (2008 figures)
 - Non-citizen spouses are entitled to \$128,000 (2008).
 - It makes ***no sense*** to gift ***outright to a spouse***

Family Bank Trust - Basics

- ◆ ***Several ways to gift to spouse***
 - ***Best of all:*** gift to a Family Bank Trust (F.B. Trust)
 - Use the donor spouse's ***annual gifting exclusion*** to gift to an irrevocable trust he/she has created for his/her spouse
 - ***Not the unlimited marital deduction***
 - That would cause inclusion in the donee spouse's estate

Family Bank Trust - Basics

◆ ***Basic Structure***

- Annual Exclusion Gift - Two Rules:
 - First, ***insure gift of a present interest*** by allowing the donee spouse a ***temporary withdrawal right***
 - If the gift is not withdrawn in that time period, the trust assets (including the gift) can only be distributed pursuant to the terms of the trust.

Family Bank Trust - Basics

◆ ***Basic Structure:***

- Annual Exclusion Gift - Two Rules:
 - Second—Must meet ***5 & 5 Rule***
 - Each year's gift must be ***no more than greater of \$5,000 per year or 5%*** of the trust property
 - Section 2514(e)
 - And less than \$12,000 per year

Family Bank Trust - Retirement

- ◆ ***Effective as retirement account***
 - Create a nest egg or rainy-day account
 - ***Disadvantages*** Compared to a Qualified Plan:
 - Funded with after-tax dollars
 - No Income Tax Deduction
 - Income taxes must be paid on income generated in the trust

Family Bank Trust - Retirement

- ◆ ***Advantages as a retirement account***
 - ***Much more flexible*** than a qualified plan—no complicated rules
 - ***No penalty*** for early withdrawal
 - No required minimum distributions—no mandatory elections
 - ***Any assets can easily be held*** in a F.B. Trust, such as real property, FLP interests, corporate stock, etc.

Family Bank Trust - Retirement

- ◆ ***Advantages as a retirement plan***
 - No administrator required
 - ***Not subject to estate taxation***
 - Neither at the donor nor at the donee's deaths
 - Qualified retirement plans are subject to both income and estate taxes
 - ***Avoids brutal erosion*** by both income and estate tax

Family Bank Trust - Taxation

- ◆ ***Allocation of income tax***
 - ***At the time of the creation*** of the F.B. Trust, the trustmaker decides who pays the income taxes
 - Can be a “***non-grantor***” trust
 - The trust files a tax return and ***pays its own taxes***
 - Caution--trust rates ***can be*** higher

Family Bank Trust - Taxation

◆ *Allocation of income tax*

- Can be a “*grantor trust*”
 - *The Trustmaker is responsible for paying the income taxes*
 - The trust files an informational tax return
 - Trustmaker reports income on his/her 1040
 - IRS finally acquiesced in Revenue Ruling 2004-64 (July 2004)

Family Bank Trust - Taxation

◆ *Allocation of income tax*

- The *assets within the trust grow tax-free* because the grantor pays the taxes
 - Incredible benefit—earnings grow without being subject to tax
 - *An additional gift* to the trust which is not subject to gift tax liability

Family Bank Trust – Protections

◆ *Creditor Protection*

- The assets within the F.B. Trust are *generally protected* from the claims of creditors
 - Claims against the donor spouse
 - Claims against the donee spouse
 - Claims against the remainder beneficiaries (*maybe*), depending upon the trust provisions

Family Bank Trust - Protections

◆ *Divorce Protection*

- The donor *may want to consider*:
 - The donee spouse's interest in the trust may *terminate upon divorce*
 - The trust assets would flow for the *benefit of the remainder beneficiaries* (children, etc.)
 - The donee spouse's interest may *terminate upon a remarriage after the donor's death*

Family Bank Trust - Dynasty

- ◆ ***Use of the GST Exemption (\$2,000,000 in 2008)***
 - GST exemption may be used to
 - Keep the assets ***creditor protected***
 - Divorce protected for descendants
 - ***Free from estate taxation*** for future generations
 - Can create a ***Dynasty Legacy***

Family Bank Trust - Dynasty

- ◆ ***Use of the GST Exemption***
 - ***Must comply*** with certain requirements:
 - ***Every year*** file a gift tax return
 - ***Allocate gifts*** to donor's GST exemption
 - ***Disadvantage is*** that if the assets are used for donee spouse, some of the GST exemption may be wasted

Family Bank Trust - Growth

- ◆ *Possible Growth*
 - This strategy is for *clients with moderate wealth* & those with *high net worth*
 - If a gift of the annual exclusion amount is not made to a person in any given year, it is *forever* given up
 - Cannot later make the gift
 - *“Use them or lose them”* opportunity

Family Bank Trust - Growth

- ◆ *Possible Growth:*
 - Annual exclusion gifts can *grow remarkably*
 - Particularly if the income tax liability is deflected to the donor
 - *How much, let's see...*

Family Bank Trust - Growth

Possible Growth:

Six Percent Growth

Year 5	\$29,877
Year 10	\$69,904
Year 20	\$221,728
Year 30	\$532,119
Year 35	\$777,824

Ten Percent Growth

Year 5	\$33,526
Year 10	\$87,656
Year 20	\$ 355,593
Year 30	\$1,115,158
Year 35	\$1,869,845

With absolutely no gift or estate tax consequence!

Assumptions: Donor makes maximum contribution each year under 5 + 5 rule and pays all income taxes; beneficiary makes no withdrawals and lets trust build as much as possible.

Family Bank Trust - Growth

◆ *Possible Growth*

- Those numbers are pretty good, but
- Can be even better with the ***Super Charged Family Bank Trust (the Supercharged F.B. Trust)***
- Recall, the 5 and 5 rule limits our contributions in the early years,
but...

Family Bank Trust - Supercharged

◆ *The Supercharged F.B. Trusts:*

- If the donor transfers the amount of \$240,000 into the trust, the 5% limit thereafter *allows us to put \$12,000 per year into the F.B. Trust* from the beginning, rather than only the \$5,000 during the early years,
and
- You can create two such trusts: One by each spouse

Family Bank Trust - Supercharged

◆ *The Supercharged F.B. Trusts*

- The donors each utilize a portion of their lifetime gifting exemption (of \$1,000,000) for a \$230,000 gift
- Thereafter, the donors can each transfer the *maximum annual gifting exemption* into the trust each year (+ \$11,500 in the first year)
- What does this do to the numbers?
- *Let's see...*

Family Bank Trust – Supercharged

Two Supercharged F.B. Trusts

Six Percent Growth Ten Percent Growth

Year 5	\$690,836	Year 5	\$820,936
Year 10	\$1,055,950	Year 10	\$1,469,870
Year 20	\$2,198,422	Year 20	\$4,198,150
Year 30	\$4,244,416	Year 30	\$11,274,606
Year 35	\$5,811,444	Year 35	\$18,305,608

With only \$460,00 of the couple's unified credit being used!

Assumptions: Donors each make one \$230,000 supercharge contribution and one \$11,500 contribution, and thereafter each one makes an \$12,000 contribution each year. The donor pays all income taxes; the beneficiaries make no withdrawals and let trust build as much as possible.

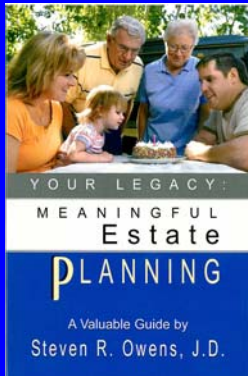
Family Bank Trust - Leverage

◆ Leveraging Even More

- ***Under the previous numbers, if the grantors live 30 years and get 10% return on investment, there will be \$11,274,606 in the trust (after paying lots of income taxes)***
- ***Is there a way to:***
 - ***Lock in high amounts of benefit from the very first day?***
 - ***Avoid having to pay any income tax?***

Family Bank Trust

- ◆ *Clients love F.B. Trusts*
 - *The donee spouse* (as trustee of his or her respective trust) *can retain control* over the distribution and investments
 - **Rainy day fund**
 - *Good creditor protection*
 - *No estate tax liability*
 - *No gift tax liability*



**Thanks For
Attending, Don't
Forget Your Copy
Of My Book**



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